



M AND J
WOODCRAFTS
LTD.

Painted Price Increase Notice

Effective: June 16th, 2014

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Dear Valued Customer,

Several market factors, including the US exchange rate and the strengthening American housing market, have increased our costs significantly. This will begin to affect our entire industry very quickly.

Many of our customers are probably seeing rising material prices already. We have tried to maintain our current pricing as long as possible, but we cannot continue to do so.

**We will be increasing our prices on most
Painted products effective June 16th, 2014.**

The exact increase varies between products and species, but on average will be around 2-8%. Some prices have actually decreased, or at least maintained, as we constantly strive to increase efficiencies on the plant floor.

You will receive a new price guide in the next couple weeks. Please contact your sales rep with any questions or concerns.

We truly appreciate your business and look forward to working with you in the future!

Sincerely,

A handwritten signature in black ink, appearing to read 'M. Williams', with a long horizontal flourish extending to the right.

Michael Williams
President