



**M AND J
WOODCRAFTS
LTD.**

**URGENT Notification (Please Read Immediately):
Shifting the Focus of M and J Woodcrafts**

Effective: October 25, 2017

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Dear Valued Customers,

With the speed that houses are being built right now, the pressure to have products made in a timely fashion is becoming more and more imperative. This timeline pressure, along with the budget constraints that go along with these projects make the Thermofoil Collection the preferred product and a perfect fit for the Market. We have been desperately trying to add personnel to help bring lead times down and keep the quality up, unfortunately to no avail.

In light of the complications with regards to hiring qualified personnel, which everyone we've talked to in manufacturing is experiencing, we feel this approach is the only viable option for us to meet the current Market Demands that can no longer be ignored and have no signs of slowing down.

Starting January 2nd 2018 M and J Woodcrafts will be temporarily closing their Solid Wood and Painted departments. They will be put on moratorium so that we may redirect our resources to the Thermofoil Collection. Orders must be received by Nov 24th for Paint and Dec 1st for Solid Wood in order to get them through production in time.

We know it may be of little comfort to you now, but this change is just temporary. All affected departments will remain intact and ready for production when needed in the future.

M and J will be honouring any and all warranty work that may come up, as per our warranty guidelines, of course, as well as any outstanding quoted commitments (Projects) made to our Customers within these product lines.

Raw doors will still be available and a Pre-sand Option will be added, to help reduce the labour on your end, resulting in a smoother integration into your finishing department.

This shift in focus will ensure our ability to maintain our quality standards while reducing lead times, and solidify our position as the best and most reliable Thermofoil Door manufacturer in Western Canada.

We would very much appreciate your continued support, and hope that you understand why this decision had to be made.

Sincerely,

Please note that we will be sending out further details, within the next few weeks, on how this shift in our product lines will benefit our Customers once the transition starts to take place in the New Year.

Michael Williams
President