



M AND J  
WOODCRAFTS  
LTD.

## Solid Wood & Veneer Price Increase Notice

Effective: March 31<sup>st</sup>, 2014

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Email: [sales@mjwoodcrafts.com](mailto:sales@mjwoodcrafts.com)

Dear Valued Customer,

Several market factors, including the US exchange rate and the strengthening American housing market, have increased our costs significantly. This will begin to affect our entire industry very quickly.

Many of our customers are probably seeing rising material prices already. We have tried to maintain our current pricing as long as possible, but we cannot continue to do so.

**We will be increasing our prices on most  
Solid Wood and Veneer products effective March 31<sup>st</sup>, 2014.**

The exact increase varies between products and species, but on average will be around 5-10%. Some products will remain at current pricing, while others will actually see a price decrease as we revise our pricing structure.

You will receive a new price guide in the next couple weeks. Please contact your sales rep with any questions or concerns.

We truly appreciate your business and look forward to working with you in the future!

Sincerely,

A handwritten signature in black ink, appearing to read 'M. Williams', written over a light grey background.

Michael Williams  
President